



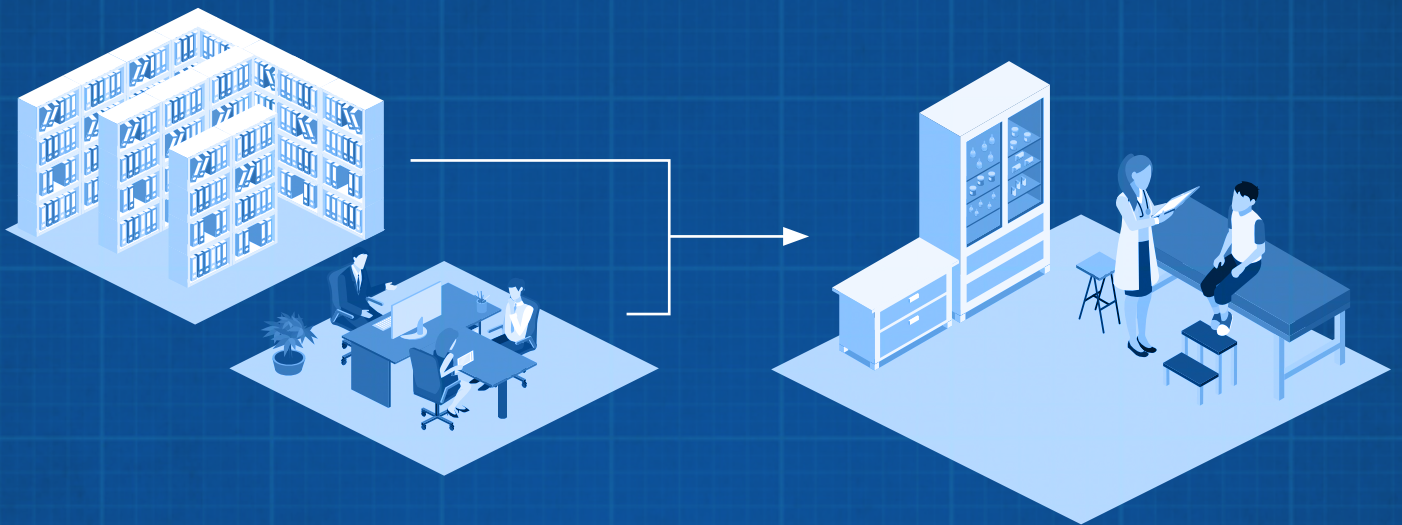
## SOLVE & EVOLVE

### Healthcare Challenge 2 of 6: **Cost Containment**

# HOW TO SQUEEZE MORE REVENUE FROM REAL ESTATE

## **SOLVE: CONVERT STORAGE AND ADMIN SPACE TO CLINICAL SPACE**

$$\$95 \text{ AVG. REIMBURSEMENT PER PATIENT VISIT} \times 3,125 \text{ POSSIBLE PATIENTS PER YEAR PER EXAM ROOM} = \$296,875 \text{ REVENUE POTENTIAL OF CONVERTING SPACE}$$



## **EVOLVE: ACCELERATE THE TRANSITION TO FULLY ELECTRONIC**

- CENTRALIZE RECORDS OFFSITE TO FREE UP PREMIUM CLINICAL SPACE.
- SCAN ON DEMAND TO ELIMINATE DEPENDENCY ON PAPER AND IMPROVE ACCESS TO INFO.
- ENFORCE POLICIES THAT GOVERN RETENTION AND DESTRUCTION.